# The Basics of the Minnesota Professional Firms Act

by Jeffrey C. O'Brien

The Minnesota Professional Firms Act, Minnesota Statutes Chapter 319B, provides a means to protect professionals and consumers of professional services from non-professionals' interference with the judgment and decision-making authority of professionals.

"Professionals" are defined by Chapter 319B to include persons who practice any of the following licensed professional services: medicine and surgery, physician assistant, chiropractic, registered nursing, psychology, social work, marriage and family therapy, dentistry and dental hygiene, pediatric medicine, veterinary medicine, architecture, engineering, surveying, landscape architecture, geoscience, certified interior design, accountancy, or law.

### History

Chapter 319B is the third version of a professional firms act in Minnesota. The two prior versions, codified at Minnesota Statutes Chapters 319 and 319A, were known simply as the "Minnesota Professional Corporations. The Minnesota Legislature enacted Chapter 319B in 1997 in part to include limited liability companies (LLCs) and limited liability partnerships (LLPs) within the definition of what constitutes a "professional firm."

Prior to the enactment of the original Minnesota Professional Corporations Act, many types of professionals could not practice their professions through any liability limiting entity (such as a corporation). Chapter 319 allowed these professionals to establish a corporation so long as they complied with the various provisions and restrictions of the statute. The current Chapter 319B, however, is an "opt-in" overlay to an otherwise validly formed entity. In other words, if a group of professionals intends to form a corporation, limited liability company or limited liability partnership through which to operate their business, they must follow the requirements of the basic organizational statute for the entity and they can elect to be further governed by the Minnesota Professional Firms Act. Some professional licensing boards, however, require a 319B election. For example, the Lawyer's Board of Professional Responsibility requires a law firm to file under Chapter 319B as a professional firm and a firm that fails to do so is considered to be engaged in the unauthorized practice of law. The only other professionals required by their licensing statutes to elect to be governed under 319B are veterinarians. The licensing statutes for accountants, however, require a simple majority of those holding voting rights to be licensed but do not require a Chapter 319B election.

The "opt-in" nature of Chapter 319B results in a professional firm being governed by two organizational statutes. If the professional firm is a corporation it is governed by Chapter 302A, the Minnesota Business Corporations Act and the Minnesota Professional Firms Act.

#### Election

The election is made in one of two ways.
If the election is made upon the initial formation of the entity, the organizational document (i.e., Articles of Incorporation for an corporation, Articles of Organization for an LLC or Statement of Qualification for an LLP) will reference both governing statutes.
If the election is made at a later date, the organizational document is amended to reference both governing statutes.

An election to be governed by Chapter 319B has implications for ownership, governance, and regulatory compliance. Ownership interests in a professional firm may not be owned or held, either directly or indirectly, except by professionals who are licensed and not disqualified, general partnerships other than LLPs authorized to furnish at least one category of professional services, or other professional firms authorized to furnish at least one category of services. No other persons or entities may own ownership interests in



interests in *Jeffrey C. O'Brien* the professional firm and any transfer (including transfers by will) are void. If an owner dies, Section 319B.08 requires the professional firm to acquire the owner's interest in the professional firm using the mechanisms provided for therein.

### Governance

With regard to governance, Section 319B.09 provides that no decision entailing the exercise of professional judgment may be delegated or assigned to anyone who is not a professional licensed to practice the professional services in the decision. Furthermore, any professional whose license is revoked or suspended may not exercise governance authority. The purpose of these restrictions is to preserve professional independence and safeguard professional judgment.

## Compliance

With regard to regulatory compliance, Section 319B.11 requires the filing of a professional firm's organizational document, an initial report of owners and their addresses, the positions within the professional firm which exercise governance authority and the names and addresses of the persons in those positions with the relevant licensing board.

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Professional firms are further required to file annual reports with such licensing board updating this information. A professional firm's failure to file these reports can result in a loss of its status as a professional firm.

Chapter 319B permits the merger of a professional firm with another entity, even if the other entity is not a professional firm. If the surviving entity is not in compliance with Chapter 319B, however, the Chapter 319B election is automatically rescinded and that entity must make an election to be governed by Chapter 319B.

The Minnesota Professional Firms Act provides a useful mechanism for professionals to operate within a liability limiting entity while at the same time restricting non-professionals from interfering with the exercise of professional judgment.

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# Theatre Head Receives Law Firm's Women Entrepreneur Award

Barbara Brooks (second from the left), Executive Director of the Minnesota Jewish Theatre Company (MJTC), recently received the Women Entrepreneur (WE) Award from the law firm of MANSFIELD, TANICK & COHEN, P.A. The award is given to women who exhibit outstanding entrepreneurial skills.

Ms. Brooks was honored for helping to create, nurture and develop the MJTC since its inception in 1995. The award was given at a Roundtable ceremony at the law firm of MANSFIELD, TANICK & COHEN, P.A., which preceded a trip to the law firm's Target Center suite to watch the Minnesota Lynx Women's professional basketball team open its season against the Connecticut Sun. Barbara I Award at Joining Ms. Brooks at the ceremony were attorneys from the law firm of MANSFIELD, TANICK & COHEN, P.A. Ms. Brooks described the many roles she performs for the Theatre, including selecting plays, serving as artistic director, producer and other activities.

The law firm also made a donation on Ms. Brook's behalf to the MJTC.



Barbara Brooks (second from left) received the Women Entreprenuer Award at MANSFIELD, TANICK & COHEN, P.A. from attorneys (left to right) Kristi Zentner, Teresa Ayling and Denise Tataryn.

# A Dozen Keys to Successful Business Mediation

Some Suggestions That May Help Resolve Commercial Disputes Without Expensive Litigation

By Teresa J. Ayling

ver the last few years, particularly in this millennium, businesses have increasingly turned to mediation to resolve cases which would otherwise have been litigated in court. The purpose of this article is to review some key strategies to successful mediation.

Mediation is a form of dispute resolution which, if successful, permits the parties to formulate their own creative solutions to disputes that might otherwise cause the end of a business relationship or lead to a lawsuit. When used successfully, mediation is a cheaper, quicker, and more efficient process for

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resolving disputes than litigation.

Mediation can be applied to almost any type of dispute, ranging from multi-million dollar business altercations, to employment claims, divorces or neighborhood problems.

Mediation requires compromise. The parties meet with a mediator who assists the parties in reaching a satisfactory outcome. Unlike litigation and arbitration, the mediator does not make rulings or impose a result on the parties, but leads them to reach an accord among themselves.

Here are twelve tips to help you in the mediation process:

Identify Your Goals. Before you agree to mediate, identify what your business can expect to achieve through mediation and whether mediation will be worthwhile in your particular situation.

Choose the Right Mediator. Choose a mediator who has the skill and experience to meet your needs and who uses the style of mediation most suited to the case and personalities involved.

Limit Issues in Advance. It sometimes is possible to resolve some issues in advance of mediation. You also may wish to limit the

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